

Sales Newsletter
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EXPANDED SCR CHARGER LINE



Lester Electrical has added three new models to the line of SCR Chargers first introduced in late 2005. The three new models meet CE requirements for use in export markets. Model 26120 is a 24V/25A charger, Model 26100 is a 36V/21A charger, and Model 26110 is a 48V/17A model. All chargers are for use with 230V/50Hz single-phase AC input.

This line of SCR chargers offers customers a cost effective solution to meet their charging needs. The chargers in this product line are not subject to lamination surcharges on grain-oriented steel that are seen on our ferroresonant battery chargers. With the export models, our offering now includes the following 8 models:

Model 25910 – 24V/21A
Model 25920 – 24V/25A
Model 26120 - 24V/25A (230V/50Hz AC Input)
Model 25900 – 36V/21A
Model 26100 - 36V/21A (230V/50Hz AC Input)
Model 25890 – 36V/25A
Model 25930 – 48V/17A
Model 26110 - 48V/17A (230V/50Hz AC Input)

These chargers are factory set to charge wet lead-acid batteries, but may be changed in the field to charge sealed lead-acid batteries. They utilize a microprocessor charge controller that optimizes battery life using Lester's most advanced software algorithm to date.

The cases are made of heavy gauge steel with an acid-resistant polyester powder coated finish. Some of the standard features include undervoltage and overvoltage protection, an

SCR protection circuit, and a maintenance mode for off-season battery maintenance. For a full list of specifications and features, click on the brochure link on the Lester Electrical Products page:

<http://www.lesterelectrical.com/products>

2006 PGA ASIA SHOW - BEIJING

The 5th Annual PGA Asia Show was held in Beijing, China April 14-16, 2006. This was the third time in those five years that Lester Electrical has exhibited. Lester also had a presence at the 2003 and 2005 shows. This show has grown in its five years of existence and provides useful insight into the golf market that is growing in China.

This show provided an opportunity for Lester Electrical to build on its reputation of the worldwide leader in producing battery chargers for the golf cart industry. It also was an opportunity to display the wide variety of offerings we have developed specifically for the Chinese market. With chargers and battery testers available with manuals and labeling translated to Chinese, Lester offers a full complement of products ready for use in China.

Additionally, it was the perfect chance to promote Lester Electrical's new site developed specifically for our Chinese customers and end users. Included on the site is product information, literature, and contact information in China. Visit <http://www.lester.cn/> for full details and information.

NEW CUSTOMER SERVICE MANAGER

Bob Haahr has been appointed the newly created position of Customer Service Manager. Bob most recently was an Area Manager for our Printed Circuit Board and Electronic Assembly department. He has been with Lester Electrical for over 5 years and previously held various positions at ISCO and Husqvarna. While at Isco, Bob was the Customer Service Manager for the Environmental Division for 13 years and he spent 6 years as Director of Manufacturing. His duties at Husqvarna included Information Systems Manager and Inventory Control and Production Manager

His new responsibilities will include supervising our Technical Service Department and Sales Coordinators. Bob will also be taking on process improvement projects within the Sales and Service departments, including sales order processing and return/repair order processing. He will be reporting directly to Ken Jeffcoat, Lester Electrical's Director of Marketing & Sales.

SPECIALS & OVERSTOCKS

This month, Lester Electrical is offering five models from its overstock bin. Each charger has been tested prior to shipment to verify performance meets new charger specifications. If you have additional questions on any of these chargers or would like to place an order, please contact a Sales Representative at (402) 477-8988 or at sales@lesterelectrical.com Click on any of the images to open a full-size picture of the charger.



Model 16810-08-RB, 24EL8-2ET 120VAC/60Hz with gray SB-50 plug. This is a factory remanufactured 24V/8A SCR charger designed for use with power wheelchairs. It is dual mode, so it is capable of charging with wet lead-acid batteries or sealed, maintenance-free batteries. Net Price: **\$65.00 ea.** Limited Quantities Available.

Model 22680, 24EL8-OET 200-250VAC, 50-60Hz with red SB-50 DC plug. This is a new charger, Clarke P/N 40072A intended for use with Clarke Technology Model 17B/BT automatic scrubbers and Model 590 & 590B carpet vacuums.



It comes with a 9-ft DC cord and a 9-ft AC cord. It also has two LEDs on the front cover indicating charge status ("Under 80%", "Over 80%", and "Complete") and fault status. Net Price: **\$65.00 ea.** Limited Quantities Available.



Model 17120-00, 48LC25-8ET 115VAC/60Hz. This is a new Lestronic II ferroresonant charger with 48V/25A output. This is intended to be a built-in unit (which requires an AC disconnect to reset). It comes with an 18" AC cord and a 24" DC cord with no plug. It also has a 0-50A analog ammeter on the front along with a standard Lester fuse assembly. Net Price: **\$150.00 ea.** Only six on hand at this price.



Model 20630-83, 24LC25-6ET 230VAC/50Hz with CE Mark. This 24V/25A charger is designed to work on 230V, 50 Hz AC input. CE marked, this charger will work in most parts outside of North America. It includes an IEC connector for AC input and an 8-ft. DC cord with a red SB-50 connector. This Lestronic II comes NEW with a 1-year warranty. Previously offered at \$125.00 each, the new NET Price on this charger is **\$100.00 ea.**



Model 15170-USE, 24LC40-10ET 100-125/200-250VAC, 50Hz. This charger is suitable for use in built-in applications such as aerial work platforms. It is designed for use with 305-450 Amp-hour batteries (20-hr rate). It comes with 14-inch DC output cord with no terminals or plug and a 4-ft. AC cord with no plug. Can be used as a replacement to Upright P/N 63948-010. Net Price: **\$95.00 ea.** Only 3 left at this price.

ARCHIVED SALES NEWSLETTERS

We will continue posting past editions of our Sales & Specials Newsletters in our [Archives](#) section. It should be noted, however, that pricing on many of the models offered may change as inventory levels change. Availability of a charger at the price listed in the archived newsletter is also subject to change due to depletion of inventory or discretion of Lester Electrical Management. Please keep this in mind when reviewing past editions of the Sales Newsletters.